



TTI
SUCCESS
INSIGHTS®

TriMetrix® HD
Management-Staff Coaching

Candidate F
Shift Supervisor
EKPC
11-1-2017

Making People, Teams, and Organizations More Valuable
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Introduction Integrating Behaviors and Driving Forces Section

The ultimate power behind increasing job satisfaction and performance comes from the blending of your behaviors and driving forces. Each individually is powerful in order to modify your actions, but the synergy of blending the two moves you to a whole new level.

In this section you will find:

- Potential Behavioral and Motivational Strengths
- Potential Behavioral and Motivational Conflict
- Ideal Environment
- Keys to Motivating
- Keys to Managing



Introduction Competencies Section

Your success in any job depends on the value of your contribution to the organization. Managers, mentors and professional coaches can encourage, advise and guide you as you grow professionally. However, the ultimate responsibility for your career development is yours and yours alone.

This report is designed to assist you in managing and developing your career. For many jobs, personal skills are as important as technical skills in producing superior performance. Personal skills are often transferable to different jobs, whereas technical skills are usually more specific.

Your development of these personal skills are categorized into four levels:

- 1) Well Developed
- 2) Developed
- 3) Moderately Developed
- 4) Needs Development

While personal skills are certainly important for career development, it is not necessary to fully develop every one. In fact, development of a personal skill may not benefit your career if it isn't required in your current job. In order to optimize your career potential, it is best to focus your development efforts on the personal skills that are required in your current job, or the job you want.

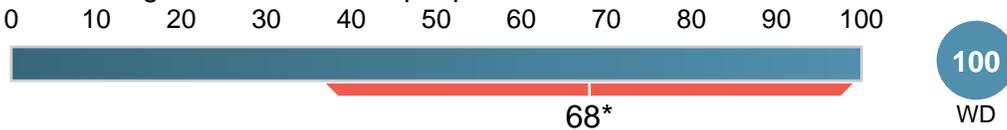
Be sure to read the entire report with an open mind. Everyone has areas where they can improve. Before deciding to work on developing personal skills you have not yet fully developed, you may want to discuss the report with a trusted peer, mentor or professional coach. You may even wish to share the report with your manager. In most cases, management takes a very positive view of individuals who wish to develop their skills.



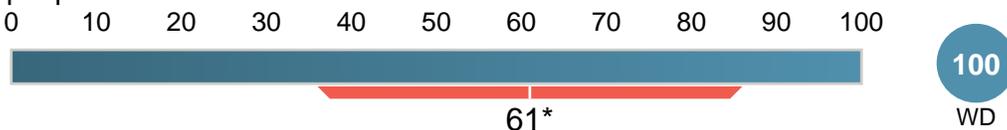
Competencies Hierarchy

Your unique hierarchy of competencies is key to your success. Knowing what they are is essential to reaching your goals. The graphs below rank your competencies from top to bottom.

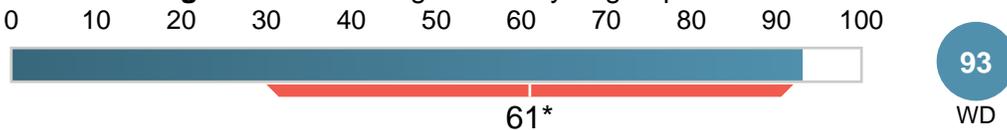
1. Interpersonal Skills - Effectively communicating, building rapport and relating well to all kinds of people.



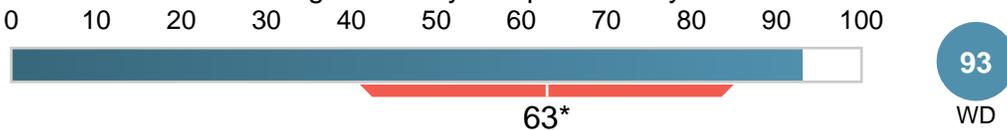
2. Leadership - Achieving extraordinary business results through people.



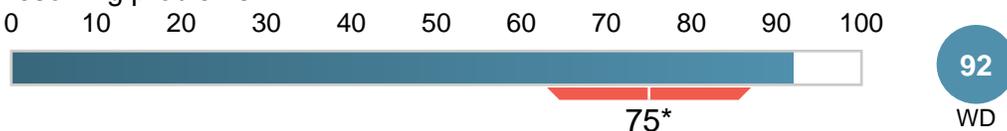
3. Presenting - Communicating effectively to groups.



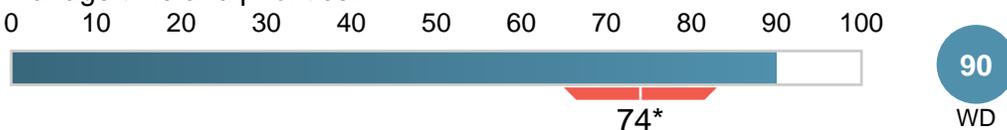
4. Teamwork - Working effectively and productively with others.



5. Problem Solving Ability - Anticipating, analyzing, diagnosing, and resolving problems.



6. Self-Management - Demonstrating self control and an ability to manage time and priorities.



Development Legend

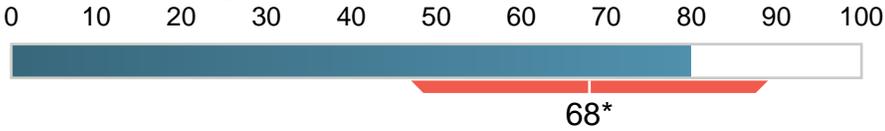
- WD = Well Developed
- D = Developed
- MD = Moderately Developed
- ND = Needs Development

* 68% of the population falls within the shaded area.



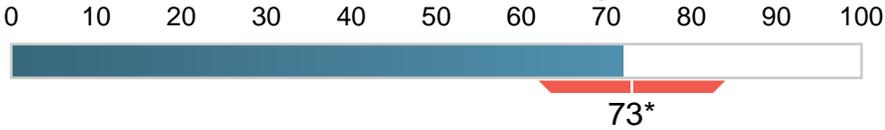
Competencies Hierarchy

14. Employee Development/Coaching - Facilitating and supporting the professional growth of others.



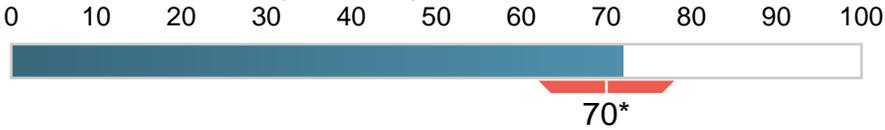
80
D

15. Conceptual Thinking - The ability to analyze hypothetical situations or abstract concepts to compile insight.



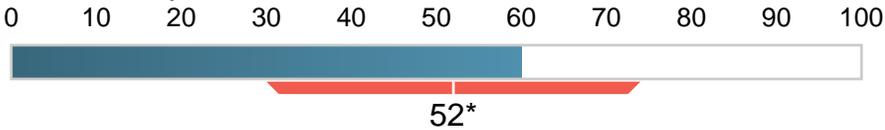
72
MD

16. Decision Making - Utilizing effective processes to make decisions.



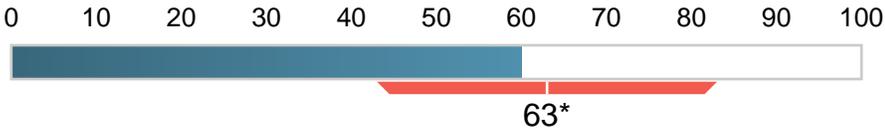
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17. Conflict Management - Addressing and resolving conflict constructively.



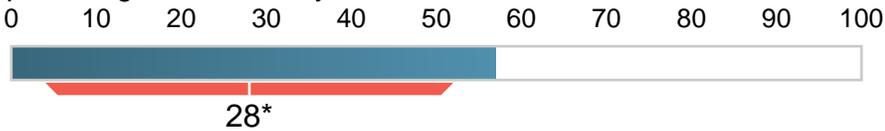
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D

18. Customer Focus - A commitment to customer satisfaction.



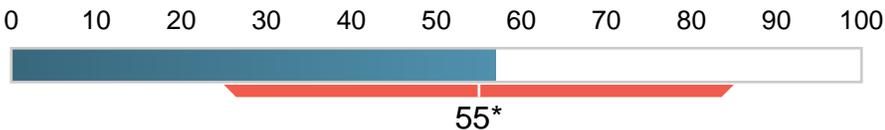
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MD

19. Futuristic Thinking - Imagining, envisioning, projecting and/or predicting what has not yet been realized.



57
WD

20. Persuasion - Convincing others to change the way they think, believe or behave.



57
D

* 68% of the population falls within the shaded area.

